# WINTER IS HERE!

Happy winter! Looking to heat up your home search this season? I'm here to help you find a home that warms your heart.



### **WINTER IS HERE!**

Make some memories with these ideas to help you embrace this snowy season.

**Ice Skating at Brenton Skating Plaza:** Glide on the ice at Brenton Skating Plaza, an outdoor rink nestled in downtown Des Moines.

**Blank Park Zoo's "Zoo Brew":** Enjoy the unique experience of sipping craft beer and visiting animals during the winter-themed "Zoo Brew" events.

**Sledding at Waveland Golf Course:** Embrace winter thrills by sledding down the hills of Waveland Golf Course.

**Botanical Garden's Winter Wonderscape:** Explore the stunning Winter Wonderscape at the Greater Des Moines Botanical Garden, adorned with festive lights.

**Historic East Village Shopping:** Stroll through the Historic East Village, where charming boutiques offer cozy winter shopping experiences.

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### HOME SWEET HOME.

Does your home love you back? If it's not a match made in heaven, let's chat and find a home that's head over heels for you!





### HOME SWEET HOME.

P.S. If you know anyone who's on the hunt for a home sweet home, send them my way.

I love your referrals!



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### SPRING FORWARD

It's time to spring forward! Don't forget to change your clocks on Sunday,
March 10th. Is it also time to spring for a new home? Give me a call today to start your search!



### SPRING FORWARD

Ready for some spring cleaning? Here are some tips to help you get started.

Declutter: Tackle one room at a time. Donate or discard items you no longer need.

**Deep Clean:** Scrub floors, wipe down surfaces, and clean windows for a sparkling home.

Dust and Vacuum: Get into nooks and crannies to banish dust bunnies and allergens.

Organize: Rearrange shelves and closets for a neater, more efficient space.

Purge the Pantry: Check expiration dates and reorganize your pantry.

Wash Linens: Freshen up curtains, bedding, and throws.

Kitchen Revival: Clean appliances, toss expired items, and sanitize surfaces.

Reflect on Décor: Update décor for a bright and cheerful ambiance.



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WONDERING WHAT'S HAPPENING IN THE LOCAL HOUSING MARKET?

HERE'S A PEEK!

**HOMES** FOR SALE

**MFDIAN** SALES PRICE

DAYS ON MARKET **HOMES** SOLD



45







\$100,000

45

45



### **HELLO THERE**

### I'd love to hear from you!

Whether you're thinking of buying, selling, or simply curious about your home's value, I'm here to help.



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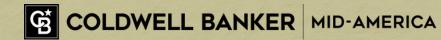
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# SUMMER FUN

It's time to soak up the sun! If a new home is on your summer bucket list, give me a call today!





### SUMMER BUCKET LIST

Wishing you a fun and memory-filled summer!

**Bonfire:** Gather friends and family for a cozy bonfire under the stars.

Picnic in the Park: Enjoy a leisurely picnic surrounded by nature's beauty.

Outdoor Movie Night: Set up a backyard cinema and enjoy movies al fresco.

**Explore a New Trail:** Enjoy the great outdoors on a scenic hike.

**Fruit Picking:** Visit a local orchard and savor the sweetness of freshly picked fruit.

**Stargazing Adventure:** Spend nights stargazing, identifying constellations, and making wishes.

**Cultural Cuisine Night:** Experiment with cooking new dishes from around the world.

**DIY Craft:** Get creative with a summer-inspired DIY project to spruce up your space.

**Try a New Water Sport:** Kayaking, paddleboarding, or rafting—take to the water and have a blast!

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### CELEBRATE SUMMER!

With summer festivities in full swing, and the 4th of July right around the corner, there's no shortage of things to do! If moving is on your summer to-do list, I'm here to help!



### **CELEBRATE SUMMER!**

Here are just a few ways you can keep busy this summer!

**Yankee Doodle Pops:** Celebrate Independence Day with the annual Yankee Doodle Pops concert and fireworks extravaganza.

**Iowa State Fair:** Experience the iconic Iowa State Fair, featuring everything from food on a stick to grandstand entertainment.

**80/35 Music Festival:** Groove to live music at the 80/35 Music Festival, showcasing local and national artists.

**Johnston Green Days:** Join the Johnston Green Days celebration, offering a carnival, parades, and community fun.

**Raccoon River Valley Trail:** Enjoy the outdoors on the scenic Raccoon River Valley Trail, ideal for biking, hiking, and summer adventures.

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Whether you're exploring new trails or new homes this summer, I'm here to help!



### **GET MOVING!**

Here are just a few ways you can keep busy this summer!

**Brown's Woods:** Explore the tranquil trails of Brown's Woods, offering a peaceful escape just outside the city.

**Chichaqua Valley Trail:** Bike or hike the Chichaqua Valley Trail, showcasing rural landscapes and wildlife.

**Ritchie Woods Nature Preserve:** Discover the beauty of Ritchie Woods Nature Preserve, known for its lush forests and pristine trails.

**Walnut Woods State Park:** Hike the trails at Walnut Woods State Park, where you can enjoy the scenic views along the Raccoon River.

**High Trestle Trail:** Venture out to the High Trestle Trail for a unique bridge experience, featuring stunning lighting and artwork.

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## IT'S GAME TIME!

Fall is almost here, which means that football season is right around the corner. If your game plan calls for a new home, contact me today!



### 2024 FOOTBALL SCHEDULES

#### **IOWA STATE**

Sept. 2 | 1PM vs. UNI @ Home

Sept. 9 | 2:30PM vs. Iowa @ Home

Sept. 16 | TBA Away vs. Ohio

Sept. 23 | TBA vs. Oklahoma State @ Home

Sept. 30 | TBA Away vs. Oklahoma

Oct. 7 | TBA vs. TCU @ Home

Oct. 14 | TBA Away vs. Cincinnati

Oct 28 | TBA Away vs. Baylor

Nov. 4 | TBA vs. Kansas (Homecoming)

Nov. 11 | TBA Away vs. BYU

Nov. 18 | TBA vs. Texas @ Home

Nov. 25 | TBA Away vs. Kansas State

Dec. 2 | 11:00AM | Big 12 Championship

#### **IOWA**

Sept. 2 | 11:00AM vs. Utah State @ Home

Sept. 9 | 2:30PM Away vs. Iowa State

Sept. 16 | 2:30PM vs. Western Michigan @ Home

Sept. 23 | 6:30PM Away vs. Penn State

Sept. 30 | TBA vs. Michigan State @ Home

Oct. 7 | 2:30/3:00/6:30PM vs. Purdue (Homecoming)

Oct. 14 | TBA Away vs. Wisconsin

Oct 21 | TBA vs. Minnesota @ Home

Nov. 4 | TBA Away vs. Northwestern

Nov. 11 | TBA vs. Rutgers @ Home

Nov. 18 | TBA vs. Illinois @ Home

Nov. 24 | 11:00AM Away vs. Nebraska

Dec. 2 | 11:00AM | Big 10 Championship

#### Note: Schedules to be updated upon availability

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Are you considering a change in your home scenery? I'm here to guide you!



### FALL IS HERE!

Are you heading out to view the fall foliage this month? Here are some of my favorite spots!

**Water Works Park:** Stroll through Water Works Park, where the Des Moines River reflects the fiery colors of autumn.

**John and Mary Pappajohn Sculpture Park:** Enjoy fall foliage amid the art at the John and Mary Pappajohn Sculpture Park.

**Ledges State Park:** Explore Ledges State Park, known for its stunning canyons and vibrant fall landscapes.

**Raccoon River Valley Trail:** Bike or hike the Raccoon River Valley Trail to witness the changing leaves along the riverbanks.

**Saylorville Lake:** Drive along the Saylorville Lake area for scenic vistas of fall foliage along the shoreline.

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### **IOWA HAWKEYES**

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MEINE			WOIME	410	
IOV 7	7PM	North Dakota	NOV 7	7PM	North Dakota
10V 10	7PM	Alabama State	NOV 10	7PM	Alabama State
10V 14	9PM	@ Creighton	NOV 14	9PM	@ Creighton
10V 17	7PM	Arkansas State	NOV 17	7PM	Arkansas State
IOV 23	2PM	@ Oklahoma	NOV 23	2PM	@ Oklahoma
IOV 24	5PM	@ Seton Hall/USC	NOV 24	5PM	@ Seton Hall/USC
IOV 29	8PM	North Florida	NOV 29	8PM	North Florida
DEC 4	6PM	@ Purdue	DEC 4	6PM	@ Purdue
DEC 7	7PM	@ Iowa State 🛕	DEC 7	7PM	@ Iowa State
DEC 10	3:30PM	Michigan	DEC 10	3:30PM	Michigan
DEC 16	3:30PM	Florida A&M	DEC 16	3:30PM	Florida A&M
DEC 20	7PM	UMBC	DEC 20	7PM	UMBC
DEC 29	6PM	Northern Illinois	DEC 29	6PM	Northern Illinois
AN 2	6PM	@ Wisconsin	JAN 2	6PM	@ Wisconsin
AN 6	llAM	Rutgers	JAN 6	11AM	Rutgers
AN 12	8PM	Nebraska	JAN 12	8PM	Nebraska
AN 15	5PM	@ Minnesota	JAN 15	5 <sub>PM</sub>	@ Minnesota
AN 20	1PM	Purdue	JAN 20	1PM	Purdue
AN 24	6PM	Maryland	JAN 24	6PM	Maryland
AN 27	4PM	@ Michigan	<b>JAN 27</b>	4PM	@ Michigan
AN 30	6PM	@ Indiana	JAN 30	6PM	@ Indiana
EB 2	6PM	Ohio State	FEB 2	6PM	Ohio State
EB 8	6PM	@ Penn State	FEB 8	6PM	@ Penn State
EB 11	2PM	Minnesota	FEB 11	2PM	Minnesota
EB 14	7:30PM	@ Maryland	FEB 14	7:30PM	@ Maryland
EB 17	1:15PM	Wisconsin	FEB 17	1:15PM	Wisconsin
EB 20	6PM	@ Michigan State	FEB 20	6PM	@ Michigan State
EB 24	1:15PM	@ Illinois	FEB 24	1:15PM	@ Illinois
EB 27	8PM	Penn State	FEB 27	8PM	Penn State
/AR 2	4:30PM	@ Northwestern	MAR 2	4:30PM	@ Northwestern
/AR 10	6PM	Illinois	MAR 10	6PM	Illinois
/AR 13	TBD	Big 10	MAR 13	TBD	Big 10

### IOWA STATE CYCLONES

ENS WOMANS
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NOV 7	7PM	North Dakota
NOV 10	7PM	Alabama State
NOV 14	9PM	@ Creighton
NOV 17	7PM	Arkansas State
NOV 23	2PM	@ Oklahoma
NOV 24	5PM	@ Seton Hall/USC
NOV 29	8PM	North Florida
DEC 4	6PM	@ Purdue
DEC 7	7PM	@ Iowa State
DEC/10	3:30PM	Michigan
DEC 16	3:30PM	Florida A&M
DEC 20	7PM	UMBC
DEC 29	6PM	Northern Illinois
JAN 2	6PM	@ Wisconsin
JAN 6	11AM	Rutgers
JAN 12	8PM	Nebraska
JAN 15	5 <sub>PM</sub>	@ Minnesota
JAN 20	1 <mark>PM</mark>	Purdue
JAN 24	6PM	Maryland
JAN 27	4PM	@ Michigan
JAN-30	6PM	@ Indiana
FEB 2	6PM	Ohio State
FEB 8	6PM	@ Penn State
FEB 11	2PM	Minnesota
FEB 14	7:30PM	@ Maryland
FEB 17	1:15PM	Wisconsin
FEB 20	6PM	@ Michigan State
FEB 24	1:15PM	@ Illinois
FEB 27	8PM	Penn State
MAR 2	4:30PM	@ Northwestern
MAR 10	6PM	Illinois
MAR 13	TBD	Big 10

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OV 7	7PM	North Dakota
OV 10	7PM	Alabama State
OV 14	9PM	@ Creighton
OV 17	7PM	Arkansas State
OV 23	2PM	@ Oklahoma
OV 24	5PM	@ Seton Hall/USC
OV 29	8PM	North Florida
EC 4	6PM	@ Purdue
EC 7	7PM	@ Iowa State
EC 10	3:30PM	Michigan
EC 16	<mark>-3:30</mark> РМ	Florida A&M
EC 20	7РМ	UMBC
EC 29	-6PM	Northern Illinois
AN 2	6PM	@ Wisconsin
AN 6	11AM	Rutgers
AN 12	8PM	Nebraska
AN 15	5PM	@ Minnesota
AN 20	1PM	Purdue
AN 24	6PM	Maryland
AN 27	4PM	@ Michigan
AN 30	6PM	@ Indiana
EB 2	6PM	Ohio State
EB 8	6PM	@ Penn State
EB 11	2PM	Minnesota
EB 14	7:30PM	@ Maryland
EB 17	1:15PM	Wisconsin
EB 20	6PM	@ Michigan State
EB 24	1:15PM	@ Illinois
EB 27	8PM	Penn State
IAR 2	4:30PM	@ Northwestern
1AR 10	6PM	Illinois
1AR 13	TBD	Big 10

# SCORE BIG IN YOUR NEW DREAM HOME!

### Hello [Salutation],

I've got the best team in the business behind me to help you buy or sell a home. Together, we'll craft a winning strategy to sell your home swiftly and at the best possible price. If you're in the market to buy, we'll uncover your ideal home match.

Make the first move today – give me a call and let's draft the perfect game plan!

#### [Website]

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HAPPY THANKSGIVING!

I am so thankful, this and every month, for your continued support of my business! If you're considering a new place to call home for the holidays, please give me a call.





### HAPPY THANKSGIVING!

Wishing you a holiday season filled with warmth and time with loved ones! Here are some events to look forward to locally.

**Downtown Holiday Lighting Ceremony:** Join the community for the Downtown Holiday Lighting Ceremony, featuring a sparkling holiday tree.

**Jolly Holiday Lights:** Experience the Jolly Holiday Lights drivethrough display, benefiting a local charity during the holiday season.

**East Village Holiday Promenade:** Celebrate the holidays at the East Village Holiday Promenade, featuring festive shopping and entertainment.

**Living History Farms' "Festival of Lights":** Discover the enchanting "Festival of Lights" at Living History Farms, where historical homes twinkle with holiday spirit.

**Winter Farmers' Market:** Shop for unique holiday gifts and local goods at the Winter Farmers' Market, a seasonal tradition.

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# HAPPY HOLIDAYS!

May your home be filled with joy this holiday season! If your New Year's Resolution involves a new home, I'm here to help!



### **HAPPY HOLIDAYS!**

There are so many ways that we can give back to our incredible community this season. Here are a few of my favorites:

**Thankful Hearts:** Write notes of appreciation to friends, family, or local heroes who make a difference.

**Warmth Drive:** Collect and donate warm clothing to shelters as the weather turns colder.

**Share a Meal:** Contribute to food drives or volunteer at local soup kitchens to help those in need.

**Give the Gift of Reading:** Donate books to schools or libraries to encourage a love of learning.



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