

# MANAGING DIRECTOR

## Book Recommendations



### **Angela's Book Recommendations**

- "The Best Seller" - Katie R. Bishop & Doug Reichardt
- "QBQ" - John G. Miller
- "Flipping The Switch" - John G. Miller
- "Outstanding" - John G. Miller
- "Start With Why" - Simon Sinek
- "Dare To Lead" - Brene Brown

### **Brandon's Book Recommendations:**

- "Start with Why"- Simon Sinek
- "Doing Business God's Way"- Dennis Peacocke
- "The Starbucks Experience"- Joseph Michelli
- "Atlas Shrugged" -Ayn Rand

### **Jens' Book Recommendations:**

- "Romans" - The Apostle Paul
- "Blink" - Malcolm Gladwell
- "Freakonomics" - Steven Levitt
- "Start with Why" - Simon Sinek
- "Never Eat Alone" - Keith Ferrazzi

### **Jimmy's Book Recommendations:**

- "Influence - The Psychology of Persuasion" - Robert B. Cialdini
- "Never Split the Difference" - Chris Voss
- "The Comfort Crisis" - Michael Easter
- "The Go-Giver" - Bob Burg and John David Mann
- "Covert Cows and Chick-Fil-A" - Steve Robinson

- "Limitless" - Jim Kwik
- "The Upstream Model" - Justin Stoddart
- "The Alter Ego Effect" - Todd Herman
- "The Hard Hat" - Jon Gordon
- "John Adams" - David McCullough
- "Love and Respect" - Dr Emerson Eggerichs

#### **Josh's Book Recommendations:**

- "Unreasonable Hospitality" - William Guidara
- "Good to Great" - Jim Collins
- "Everything is Figureoutable" - Marie Forleo

#### **Kennan's Book Recommendations:**

- "Ninja Selling" - Larry Kendall
- "The Miracle Morning for Real Estate Agents" - Hal Elrod
- "Rich Dad Poor Dad" - Robert Kiyosaki and Sharon Lechter
- "Grit" - Angela Duckworth
- "Atomic Habits" - James Clear

#### **Tracey's Book Recommendations:**

- "The Four Agreements" - Don Miguel Ruiz
- "The Magic of Thinking BIG" - David J. Schwartz, Ph.D.
- "The Power of Moments" - Chip & Dan Heath
- "The Ideal Team Player" - Patrick Lencioni

